

# meet the Lawson family...



Soon after her family moved into their new Habitat home last February, Amanda Lawson turned ten. All she'd ever known was the tiny one-bedroom apartment she shared with her parents and younger brother. To give you a sense of the size, Amanda used to do her homework in the bathroom because it was the only place she could shut the door and concentrate.

Now that they have room for a party, Amanda's dad thought she'd want to have some friends over for her birthday... something she hadn't been able to do for the first nine years of her life. But Amanda had different plans for how she wanted to celebrate.

She said, "I just want to sit on my *own* bed in my *own* room and look up at my *own* ceiling."

#### Amanda will never forget her tenth birthday, and it's all thanks to you!

Tyrone and Junia work hard—Tyrone drives a taxi for The RIDE and Junia works at St. Elizabeth's Medical Center as a nursing assistant. Still, they couldn't afford to buy a home of their own. Because of your generosity, they are now raising their kids, Amanda and her 6-year-old brother Jacques, in a three-bedroom Habitat home. And they live alongside two other Habitat families who moved in last year—the Baez-Silvas and the Toutou-Houzes. (*Read more about them on pages 4-5.*)

You've made it possible for all three families to be homeowners at Red Rose Condominiums in Roslindale. And they became one big Habitat family almost immediately. The Lawsons even host "Pizza Night Fridays" at their place every week—with homemade pizza by Chef Tyrone!

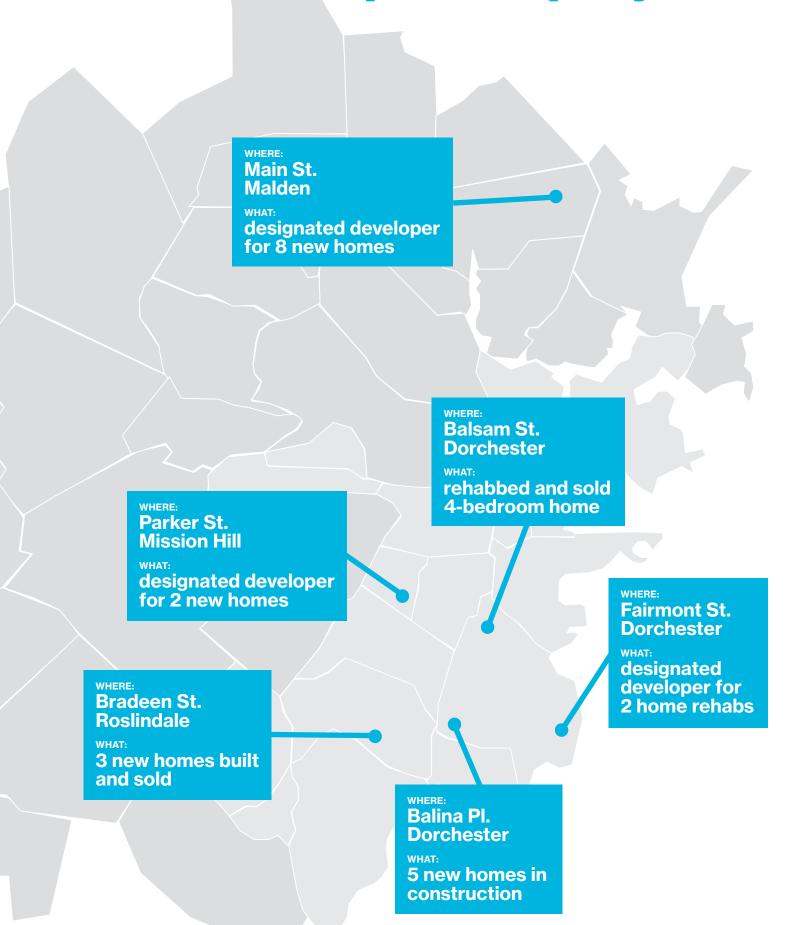
"I just want to sit on my own bed in my own room and look up at my own ceiling."

**Amanda Lawson, age 10** 

As you can see, your support has provided so much more than shelter from the elements. You've provided hope... you've provided safety... you've provided a sense of community... to the Lawsons and all Habitat homeowners.

### Thank you!

### 2017 development projects



### homes built and under development

21

Thanks to you, Habitat builds safe, affordable, energy-efficient homes for hardworking, low-income families. From new construction to renovations and rehabs, you're helping make the dream of homeownership a reality.

### sweat equity hours

813

In order to be accepted to the Habitat program, all partner families agree to contribute 300 hours of "sweat equity." Last year, future homeowners spent 813 hours working alongside other volunteers to build their own homes and the homes of other Habitat families.

### homes built globally

8

With your support, Habitat brought 2 teams of volunteers to help build 8 homes in Macedonia and Cambodia during 2017. Each year, we dedicate 10% of our unrestricted revenue to international Habitat projects.

#### volunteer hours

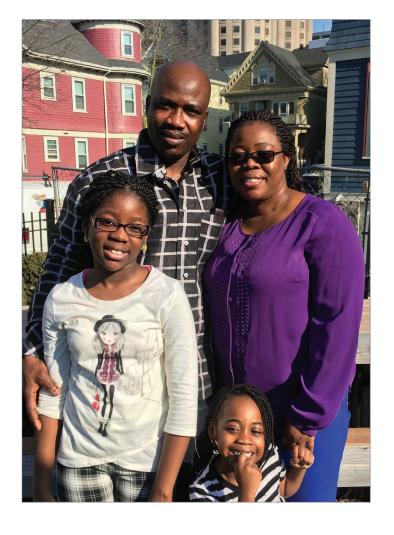
16,223

In 2017, 2,291 volunteers helped Habitat develop affordable homes for local families in need. While many work on our construction sites, others help by contributing pro bono professional services. Altogether, they put in a total of 16,223 hours—the equivalent of 8 full-time employees!



# meet three more Habitat families

who realized their dreams of homeownership in 2017, thanks to you!



# the Toutou-Houze family

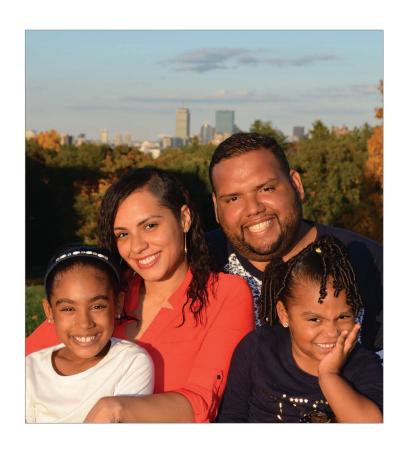
When Esther Houze went to an information session to learn about Habitat's homeownership program, she brought her family's completed application to the meeting. At the time, Esther, her husband Kossi Toutou, and their two daughters were crammed into a tiny apartment plagued with ventilation problems, rodents, and other pests. Esther works as a nursing assistant at Shattuck Hospital and Kossi is a meat cutter at BJ's, but they couldn't afford to buy a home without Habitat. Thanks to you, these immigrants from Togo were able to buy a 3-bedroom home in Roslindale.

All parents want a healthy home for their kids. You made that a reality for Esther and Kossi!

# the Baez-Silva family

For years, 8-year-old Hailey, who has asthma, lived with her family in an apartment polluted by their neighbors' smoking. The price tag on anything better was simply out of reach. But because of you, those days are now behind them. Last summer, Emilio Baez, who works at the Pine Street Inn, and Maria Silva moved into their new home in Roslindale with lots of fresh air and outdoor space where their daughters now play.

Because of you, Hailey has a home with clean air and outdoor space to play with her younger sister Isabella! Their parents Emilio and Maria couldn't be more grateful.



# the Volmar family

Jean-Alix and Elisemene Volmar used to live in a two-bedroom apartment with their two children and Elisemene's mother Vierge, who slept in the living room. Jean-Alix is a dishwasher at The Cheesecake Factory and Elisemene works two jobs as a nursing assistant, one at Goddard House in Brookline and the other at the German Centre in West Roxbury. Even with three jobs, they couldn't save enough to buy a home for their family because each year their rent increased more than their income. Because of your generosity, this immigrant family from Haiti purchased a newly renovated 4-bedroom home in Dorchester in November.

When the Volmars came to Habitat, 76-year-old Vierge was sleeping on the couch. Thanks to you, this family matriarch now has her own bedroom and a private bathroom.



## community impact

education

87%

of kids who grow up in a Habitat home in Greater Boston graduate from high school, exceeding Boston's high school graduation rate by 16%. More than 40% of Habitat's high school graduates go on to obtain a college degree.

equity

96%

of Habitat homeowners are people of color and 86% are immigrants.







### homeowner classes

100%

of Habitat families attended a series of ten classes for new homeowners where they learned about budgeting, credit and lending, legal matters, maintenance and repairs, and more.

#### assets

82%

of Habitat homeowners say they would not have been able to buy a home of their own without the Habitat program.









### the ReStore

### Habitat's home improvement outlet

#### donated items

4,595

Greater Boston's ReStore accepts new and gently used household items and sells them to the public. Proceeds from ReStore sales are dedicated to building Habitat homes.

### pounds of waste diverted

940,800

More than 470 tons of merchandise was sold and diverted from landfills, helping protect your environment and helping fund homes for local families.

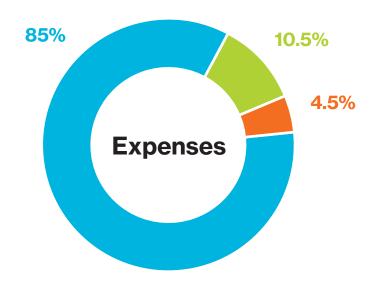
#### volunteer hours

6,982

ReStore volunteers gave 6,982 hours of their time last year—that's the equivalent of 3+ full-time employees!



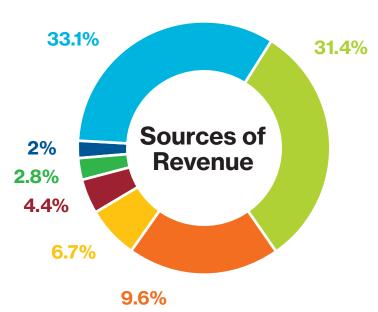
### 2017 financials



**85%** Program Services

10.5% Fundraising

4.5% General & Administrative



33.1% Individual Donors
31.4% Corporations/Businesses
9.6% Homeowner Mortgage Payments
6.7% In-kind Contributions
4.4% Foundations
2.8% ReStore
2% Campus Chapters





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